SET YOUR CLIENTS UP FOR SUCCESS

With senior-focused care designed just for them

You want your clients to have a great experience with their primary care physician. A comfortable office, a doctor who listens and a care team that doesn’t let anything fall through the cracks. At Partners in Primary Care, that’s exactly what we deliver to our patients. And we’re not only here for them, we also offer resources for you—the Medicare agents who support them.

What we offer **patients**

- **More time with the doctor**
  Seniors often have complex or chronic conditions. Not only do we ensure patients have longer appointments (approximately 30–45 minutes on average) to address everything they’re managing, we also have shorter wait times and offer same/next-day appointments.

- **Our care team**
  Our patients receive comprehensive, coordinated and personalized care through our care team—physicians, social workers, behavioral health specialists, care coaches, center administrators and clinical pharmacists—all working seamlessly together.

- **A more comfortable space**
  Even our building is designed with seniors in mind: ample parking, wider doors and hallways, even exam chairs that lower and rise for easy access.

- **A multitude of in-house services**
  Diagnostics, labs, immunizations and more are all performed on-site. You can even get prescriptions filled at our in-house pharmacy.*

*At select locations

What we offer **agents**

- **Community engagement**
  We invite you to use our common areas, activity centers and meeting rooms to conduct educational events and sales seminars with your members and prospects.

- **We keep track of the agent of record**
  We assist our patients with navigating their healthcare and take the time to answer benefit or claims questions. However, our CRM holds true to the agent of record so that if a patient has a specific Medicare-related question, we can direct them straight back to you.

- **Patient satisfaction and retention**
  Patients who are happy with the quality of their healthcare are less likely to switch physicians year over year—making your job easier.

- **Improved patient outcomes**
  We integrate population health analytics, social support services, chronic care management and pharmacy services* into our care model to ultimately improve the health of our patients—your clients.

- **Local dedicated teams**
  Our local teams not only serve our patients but also collaborate with you. You have dedicated team members to call about touring our centers, learning about our unique care model, being an “Agent of the Day” in our centers, hosting an educational or sales event in our activity room as well as working a community event together.

Let’s work together. For agent resources including markets guides, white papers and more, visit PartnersinPrimaryCare.com/agents.
Two locations in Charleston, South Carolina

Contact the Broker Relationship Manager in your market to learn more about setting up an “Agent of the Day” sales or education seminar at one of our centers.

South Carolina
Charleston area

North Charleston
1213 Remount Rd.
Ste. E
North Charleston, SC 29406
843-973-5415

West Ashley
1401 Sam Rittenberg Blvd.
Ste. 6
Charleston, SC 29407
843-973-5393

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